



SR **Jim Daly** (right) is all smiles celebrating his five year anniversary with DM Bob Hurban.



Bravo to SR **Matt Bartlett** for five years from DM Bob Hurban.



SR **Charlie Roos** (center) receives tenth anniversary congratulations from DM Bob Page (left) and SSD A. B. Campbell.



DM Bob Page (left) extends congratulations to SR **Tom Loss** for five PM years.



Cheers to SR **Anita Simeoli** on her fifth anniversary from DM Bob Hurban (left) and SSD A. B. Campbell.



SAM **Cindy Thompson** merits the spotlight for 15 PM years. SOPM John Hollenbach (left) and SSD Galen Burgess extend best wishes.



SR **John Roberson** (second from left) recognizes his fifth anniversary with SSD Galen Burgess, DM Mark Redner and SSS Keith Harrington (from left).



Congratulations to SR **Kelli Hogan** on five PM years from DM Mark Redner.



SR **Dennis Sahr** (second from left) gets a nice going on his tenth anniversary from SSD Galen Burgess, DM Jerry Jacobson and SSS Keith Harrington (from left).

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Double congratulations from SSD Jim Henry (left) and SSS Marty Kosar on **AM JoAnn Brieger's** fifth anniversary.



Nice going to **RM Chris Grodzicki** (left) on ten years from DM John Ware.



SR Patrick Gallagher (left) accepts his fifth anniversary award from DM Mark Marcin.



SR Edward Billon (left) commemorates his silver anniversary — 25 PM years! DM Tim Leonard extends his best wishes.



SR Cheryl Hyland receives her five year award from DM Frank Olmos (left) and SSS Marty Kosar.



SSS Don Willis (left) and DM Dick Mefford (right) celebrate **SR Bill Stahl's** fifth anniversary.



SR Mickey Clevenger is all smiles celebrating five PM years with SSS Johnny Byrge and DM Jim Sage (right).



SSS Don Willis (left) and DM Vince Boehning offer congratulations to **SR Karl Barela** (center) on five PM years.

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BUILDING BUSINESS



Parliament

SR's Monica Avila, Jon Schultheis and Maria Merchant team up with RM Gill Martinez (from left) during the Parliament Sound Series in Irvine, California.



Salesmanship

AM Bill Swain (left) accepts the "Salesman of the Year" award from John Perryman of the RGAF. This recognition is based on Bill's professional salesmanship, service and representation of the industry in his accounts. The Retail Grocers Association of Florida is made up of various retail chains, independents and wholesale grocers in the state.

Air Shows

The Field brought lots of enthusiasm to Marlboro Air Shows throughout the country.



Westover Air Force Base, Massachusetts

SR's Jim Muldoon, Joe Willis, Ken Gaffney, Brian Curran and Darryl Davis, RM Mike Jagodowski, SR's Sue Manolakis and Bob Fanning and NYO Karen Howe (from left).

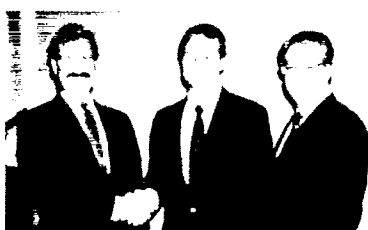


Van Nuys, California

SAR David Nichols, RM John Clark, SR's Terry Puzach, Blake Chattaway, Elaine Beatty, Leonard Duran, and Stacey Hawkins, RM Tom Morales, SR Greg McCabe (from left).



SR Alicia Fulton receives her five year award from **DM Perry Pugh** (left) and **SSD Dwight Alford**.



Nice going to **AM Mike Cash** (center) on five years from **SSS Joel Bond** (left) and **SSD Dwight Alford**.



SSD Tony Johnson helps **SR Hattie Williams** celebrate ten years.



Congratulations to **SR James Spurlock** (left) on five PM years from **SSD Tony Johnson**



Cheers to **SR Tina Villines** from **SSD Tony Johnson** on her five year milestone.



DM John Hinman offers **SR Brenda Sansone** fifth anniversary best wishes.



Bravo to **DM Karen Peterson** from **SSS Sam Atkinson** on ten PM years.



Welcome
Merchandising Representatives **Tammy Grimm**, **Kathy Losinski**, **Frances Sims Baker** and **Nicolette Slaughter**. Also welcome Supervisor Sales Systems Support **Peter Gavalakis**.

Anniversaries

15 Years — **SSS James Brannon** and **SAM Cynthia Thompson**. **10 Years** — **SR Robert Crislip**, **DM Rocco DaLonzo**, **SR Jeffrey Etter**, **SR Chris Kephart**, **SR Steven Lander** and **SR Charles Roos**. **5 Years** — **DM Sandra Anderson**, **RM Charles Bailey**, **SR Matthew Bartlett**, **SR Diane Dirairno**, **SR Linda Hering**, **SR Susan Holpp**, **SR Betty Hoover**, **SR Edward Kling**, **SR Jeffrey Miller**, **SR Glenda Minikus**, **SR Anne Muncey**, **SR Angela Nowosielski**, **SR Robin Peltoma**, **SR Mark Potter**, **SR Eric Rhoades**, **SR Sally Rieger**, **AMMS Paul Shayne**, **SR Allan Trachte** and **DM Walter Ward**.



SSS James Brannon (center) marks his fifteenth anniversary with **SSD Robert Kohl** and **SAM Dave Coode** (right).



DM Mary Lee Stidham (center) reaches her five year milepost. **SSD John Chang** and **SSS Lacinda Riley** extend congratulations.



DM Rodger Rolland (right) acknowledges **SR Ed Kling's** fifth anniversary.



SR Juneal Mussell is presented with her ten year award by DM John Olson (right) and SSS Dale Miller.



Nice going to **SR Robin Peltoma** (left) on ten PM years from DM Greg Hoffman.



SR Glenda Minikus displays her five year award presented by DM Rodger Rolland.



Best wishes to **SR Steve Hedstrom** on ten PM years from DM Randy Thiel and SSS Bob Blowers (from left).



SR Jonathan Machen recognizes his tenth anniversary with DM Jim Anderson and SSS Bob Blowers (from left).



SSD Galen Burgess (left) and SSS Dale Miller present **AM Ann Hanson-Johnson** with her ten year award.



Welcome

Sales Representatives

Dale Brown, Ben Card, Malcolm Hodge, James Strong and Sharon Williams. Also welcome Merchandising Representatives Mary McKenrick, Maria Moreno-Ozar and Pamela Wasserman.

Anniversaries

15 Years — AM Victor Douglas. 10 Years — DM Peggy Melton, SR's Michael Montgomery and John Smith. 5 Years — SR Jonathon Barela, DM Mark Becker, AM Jo Ann Brieger, SR William Brodt, SR Ricky Brooks, SR Raymond Colantonio, DM Laura Goodwin, SAR Michael Jenkins, SR Mark Kinder, SR Richard Kojetin, SR Paul Kotan, SR Johnnie Landreth, SR Brett Le Febvre, SR James Mastel, SR Cynthia Ott Askew, SR Clovis Rodgers, SR Michael Sheehan and SR William Stahl.

Congratulations To

MR Tamara Thurston and her husband, Michael, on the birth of Jennifer Paige.

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Appomattox Railroad Festival

SR David Smith, DM Trish Nicely, MR Shirley Gilliland (on the left) join the North Tower Band and fellow SR's Heather Hillier, Rita Reynolds and Morgan Davis (from left).



Salsa

SR Dan Harris enjoyed music and dancing while promoting Marlboro at a Salsa Y Samba Festival in Los Angeles.



Merit

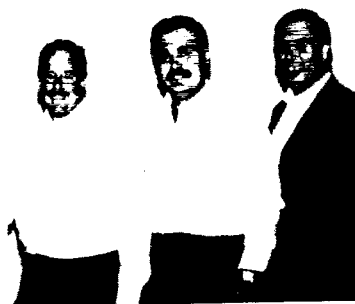
SAM Linda Hadel met up with DM's Pete Hinson, Tex Jordan and Prentiss Earl (from left) at the Merit Spirit Festival in Kansas City, Missouri. This gala event gained brand visibility via samples and incentives among 300,000 attendees.

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Showcase

Achoo?

AM Jim Nesbitt (center), who will be retiring soon, has never missed a day due to illness in 31 years! Jim recently received a special plaque from SSS Tom McCain (left) and SSD Robert Priddy to acknowledge his many years with PM USA.



In the last four years, SR Steven Popper (left) hasn't been absent from work. Section 14 DM Frank Telegadis (center) and SOPM Anthony Keane are proud of his accomplishment.

Region Trainers

They're working on a curriculum which includes Jeopardy-style reviews to support business management and selling skills.



Who are Region Trainers Gary Fuhrmeister, Charlie Isaac, Tom Ballance, Russ Martin, William Gardner (top, from left). George Guynes, Cathy Wagner and Larry Besselman (bottom)?



NACS

Section 34 DM Stacy Brutus (right) presents Karen Lewis, owner of the Super Stop Convenience Store, with a Wurlitzer CD replica jukebox. Karen recently attended the NACS Convention where she matched wits with a computer and correctly estimated the profits PM USA contributes to the retail convenience store industry.

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(or mail)
FAX this page

(212) 880-3344

It's easy to keep up the dialogue. Why not FAX or mail this to tell us about the "outside of work" you? That's the you who volunteers, coaches, is politically active, writes, sings, dances, creates — is involved in anything off the job.

You can also let us know about other people in the Sales Force. Help us keep our dialogue on-going and up to the minute! We'd like to feature you in People Portraits.

Let's talk

1. When I'm not working, I'm involved in:

- ☐ Community
- ☐ Music/Song/Dance
- ☐ Theater
- ☐ Politics
- ☐ Fitness
- ☐ Food/Nutrition
- ☐ Environment
- ☐ Other

Explain _____

2. I've got a photo of myself involved in this activity.

- ☐ Yes
- ☐ No

3. What's the most convenient way for us to reach you?

- ☐ ASYNC
- ☐ Home Phone

Name _____

Address _____

Section _____

We'll get back to you!

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